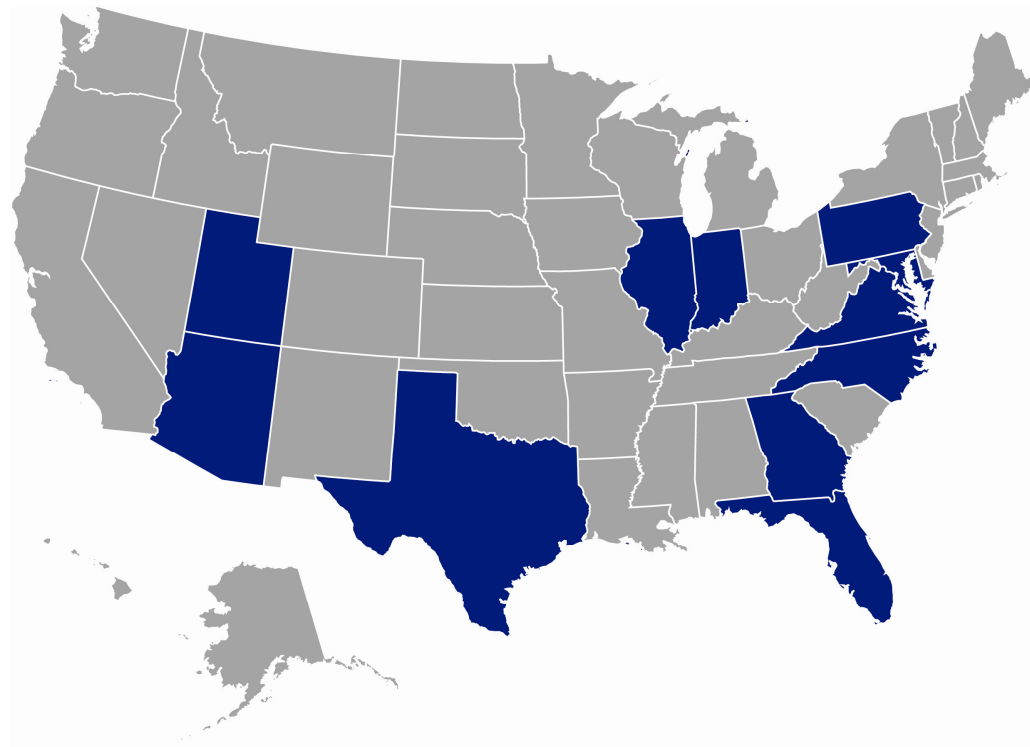


# McGuireWoods Consulting

Why Would You Want To Hire Us  
For Public Private Partnerships and  
Infrastructure Development?

We have  
been active  
in nearly a  
dozen U.S.  
states!

## National Infrastructure Experience



# Public Private Partnership Clients

**Balfour Beatty  
Construction**

**SKANSKA**

**HDR**

**Donley's**  
Design/Build • General Contracting  
Construction Management

**CGI**

**Johnson  
Controls**



**KOCH  
INDUSTRIES INC.™**

**KBR**

**CLARK  
CONSTRUCTION**

**NORTHROP GRUMMAN**

**CROWDER  
CONSTRUCTION  
COMPANY**  
SINCE 1947

**VEOLIA  
WATER**

**WC SPRATT, INC.**  
CONTRACTOR SINCE 1927

**Wheelabrator Technologies Inc.**  
A Waste Management Company

# Our Approach

- McGuireWoods Consulting is recognized as a national leader in developing public private partnerships
- We promote long-term relationships for our clients in their host communities
- We don't just settle for off the shelf solutions – we have the expertise and relationships to solve your infrastructure needs

## Why Are We Different?

- Lobbying background gives us unique perspective on policy trends
- National network gives us expertise to suggest creative solutions
- Our leadership role with the Virginia PPEA makes us “on call” experts
- We bill on a project fee basis tied to project milestones – we share the risk of the project

Infrastructure and Economic Development Service | Federal Public Affairs | Strategic Communications & Grassroots Mobilization  
State & Local Government Affairs | Emerging European Markets

Atlanta • Charlotte • Charlottesville • Chicago • Columbia • Raleigh  
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